



Your one-stop shop for performing rights: the benefits of SOCAN membership

Welcome to SOCAN

SOCAN and its predecessors have been administering the communication and performing rights of Canadian songwriters, composers, lyricists and music publishers for more than 80 years. That tradition continues today in an organization that is leading the way in the rapidly evolving music industry for more than 80,000 members, and hundreds of thousands of creators and publishers worldwide.

SOCAN is governed by a member-elected board of directors, made up equally of publishers and writers, and guided by a Passion for Service. In addition to our members, we serve our music-user customers. We offer them access to one of the world's most valuable cultural assets: virtually the entire repertoire of copyright-protected music for communication and public performance.



SOCAN

Society of Composers, Authors and
Music Publishers of Canada

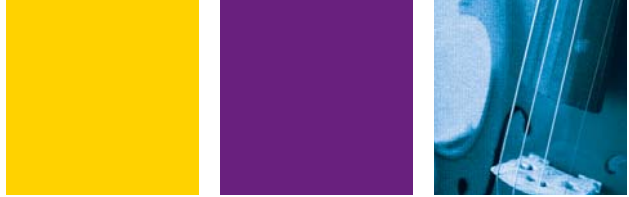
Société canadienne des auteurs,
compositeurs et éditeurs de musique

SOCAN as your business partner

The benefits of SOCAN membership

What's in it for me, you ask? Plenty. We're here to serve you. We are constantly expanding and enhancing the benefits we offer our members, benefits that are often unique to SOCAN as a world-leader in the administration of communication and performing rights. SOCAN does not charge an application fee for new writer members who apply online, and there are no membership fees or other dues payable by SOCAN writer members. Here are a few other important benefits for SOCAN members:

- National and international educational activities for members, such as career-development seminars, panels, workshops, information meetings and other networking opportunities
- A constantly expanding group of online services, including the ability to register your works, view your catalogues, view your statements online and more
- Direct deposit of your royalty payments, plus online access to your statements
- Ability to receive royalty payments, if you choose, to your solely-owned incorporated company
- A group-insurance program for members, providing coverage for instruments and home-studio equipment
- Discounts on music industry subscriptions, conference delegate registrations, and various web services, etc.
- Open and transparent distribution rules, available to all members
- Account executives in Member Services with specific training in the fields of film and television, radio and concert, and publishing
- Experienced, knowledgeable representatives in Member Relations offer guidance and advice
- In certain circumstances, when specific criteria are met, we may be able to provide interest-free advances
- SOCAN No. 1 Song Award presentations, honouring members for their chart-topping success in various trade and online charts
- *Words & Music*, our quarterly magazine containing SOCAN news, industry news, career advice and member profiles, free to earning members
- SOCAN's lively and informative e-newsletter, *The Right Note*, featuring news, event listings, announcements, "how to" information and more
- SOCAN's website (www.socan.ca), one of the music industry's most comprehensive tools for keeping up to date on news and SOCAN activities, including career tips and links to hundreds of resources



- Annual SOCAN Awards gala events in Toronto and Montreal, honouring members for their achievements over the previous year
- Writer rooms are available for use at our Vancouver and Toronto offices

What if your career takes you outside of Canada?

No problem. SOCAN takes care of you and your business in key markets worldwide, including the world's largest market, the United States. Whether you live in Canada or abroad, SOCAN is at your service, never more than a phone call or e-mail away. We offer:

- Ability to pay you in U.S. or Canadian dollars, with no overhead deduction from royalties received by SOCAN, on your behalf, from foreign performing rights organizations (PROs)
- Ability to have specific works in your catalogue represented in the U.S. by ASCAP, BMI or SESAC –something that writers affiliated directly with those PROs can't do
- Ability to advance your U.S. earnings from the three U.S. PROs for performances of specific titles in your catalogue, on an interest-free basis
- The same privileges, as a SOCAN member, that the PRO representing you in the U.S. grants to its own members (eg. award recognition, showcase opportunities, networking workshops)
- Prompt distribution of your international royalties as part of our quarterly distributions
- Assistance through support for international showcases
- "Nashville House" – a private home where you can stay during songwriting trips to Nashville
- Toll-free telephone numbers operational in the U.S.
- Representatives based in Los Angeles and Nashville that are there to help you
- Networking opportunities for SOCAN members based in the U.S.
- SOCAN staff who have established relationships with international affiliated PROs
- Ability to keep in touch by visiting the SOCAN website, for daily news and events of interest, and via our quarterly magazine, *Words & Music*, and e-newsletter, *The Right Note*, and timely e-mail campaigns

continued



Contact Us

Wait, there's more!

At SOCAN, we address our members' needs at every turn, whether at home, on the road or on the Internet. Here are some recent initiatives:

- We target key industry groups such as managers, entertainment lawyers, accountants, etc., to increase awareness and understanding of SOCAN's role in the music business
- We have a presence at myspace.com, including news, links and other items of interest
- We recently launched the ECHO Songwriting Prize, Canada's newest songwriting prize designed to recognize the music of up-and-coming songwriters

1-866-307-6226 or www.socan.ca

We would be happy to discuss our operations and our *Passion for Service* in more detail. Whether you are a music creator, a music publisher, or a music user, you will discover that SOCAN can be an invaluable partner in performance.

Please do not hesitate to contact us by e-mail, phone or fax with your questions and comments. For immediate information, be sure to visit our Website at www.socan.ca, or call 1-866-307-6226.

www.socan.ca

